On the steep slopes of the Andes Mountains, llamas are still used for carrying goods. In some parts of the Atacama Desert, no rain has ever been recorded. Astronomers in the Andes can watch the Cerro Tololo clear night sky from the Cerro Tololo, Inter-American observatory. Santiago Р Δ 0 In the central valleys farmers grow fruit such as apricots, П peaches, and nectarines. Further south they grow apples, pears, and plums. 0 0 Southern Chile has spectacular fjords, Skiing is popular glaciers, and icy all year round mountain peaks. in the foothills of the Andes. Punta Arenas is the most southerly city in the world. The only agriculture here is sheep grazing. King penguins live on the ice caps of Chilean Patagonia. Cape Horn

Republic of Chile

- Chile is the longest & thinnest country in the world & is located in South America.
- Capital City: Santiago
- <u>Currency</u>: Chilean Peso
- Population: 17.1 million
- Major Religions: Christian 80%, other 20%
- Official Language: Spanish (English is spoken by the majority of the business communities.)
- Government: Multi-party democracy
- Current President: Sebastian Pinera (Elected in January 2010).
- 1 of the world's largest producers of copper.
- The biggest retailers in Chile are family owned businesses that are well established and liked among Chileans.
- The valley's that surround Santiago have excellent vineyards. Red & white Chilean wines are exported around the world.
- Considered 1 of the least corrupted countries in the world.
- Many Chilean women follow the fashion trends of Europe & the U.S.
- Value for their Money takes priority over fashion & quality & durability is very important.
- <u>Key shopping venues</u>: 1) Department stores, 2) Malls, and 3) Hypermarkets.
- Hard-sell techniques are not appropriate because they have conservative and honest values.
- Retail marketplace is very competitive because of their capitalist economic system & their openness to international trade.
- Free-trade agreements with 60 countries including: Europe, the U.S., Canada, Mexico, South Korea, Japan & China.
- Most major retail brands are available and the prices on goods are very competitive.

Republic of Chile: Word Search

ALMAC
ALMACENES PARIS
ATACAMA DESERT
CAPEHORN
CENCOSUD
CHILEAN PESO
CONCEPCIÓN
COPPER
D&S
DEPARTMENT STORE
EASY
EKONO
FALABELLA
FAMILY ORIENTED
FASA
GLACIERS
HYPERMARKETS
JUMBO
MALLS
MOUNTAINS
PUNTA ARENAS
RIPLEY
SANTIAGO
SODIMAC
SPANISH
VALLEYS
VALPARAÍSO
WINE

Create your own word search at: http://wordsearchfun.com

D	F	W	V	S	Α	N	Е	R	Α	Α	Т	N	U	Р
S	Е	Α	Т	Α	С	Α	M	Α	D	E	S	E	R	Т
Α	I	Р	M	Ε	L	Α	S	J	&	K	Υ	Р	F	J
N	Н	R	Α	1	Н	Р	Р	Α	S	0	Ε	M	Α	N
Т	С	S	Α	R	L	Р	Α	Ε	F	N	L	Α	L	D
1	Υ	0	1	Р	Т	Υ	S	R	Н	0	Р	L	Α	U
Α	Р	U	Р	N	S	M	0	0	Α	0	1	L	В	S
G	R	Χ	X	Р	Α	E	E	R	D	ĺ	R	S	E	0
0	В	M	U	J	Ε	Р	N	N	1	1	S	N	L	С
G	L	Α	С	1	Ε	R	S	Ε	Т	Е	M	0	L	N
N	ó	1	С	Р	Ε	С	N	0	С	S	N	Α	Α	Ε
W	K	V	Α	L	L	Ε	Υ	S	G	Α	Т	Т	С	С
ı	С	L	S	N	1	Α	Т	N	U	0	M	0	E	С
N	С	Н	1	L	Ε	Α	N	Р	Ε	S	0	L	R	D
E	Н	Υ	Р	Ε	R	M	Α	R	K	Е	Т	S	Α	Ε
1														